



Regulatory framework for the downstream natural gas sector in NZ

Steve Bielby, CEO Gas Industry Co August 2014

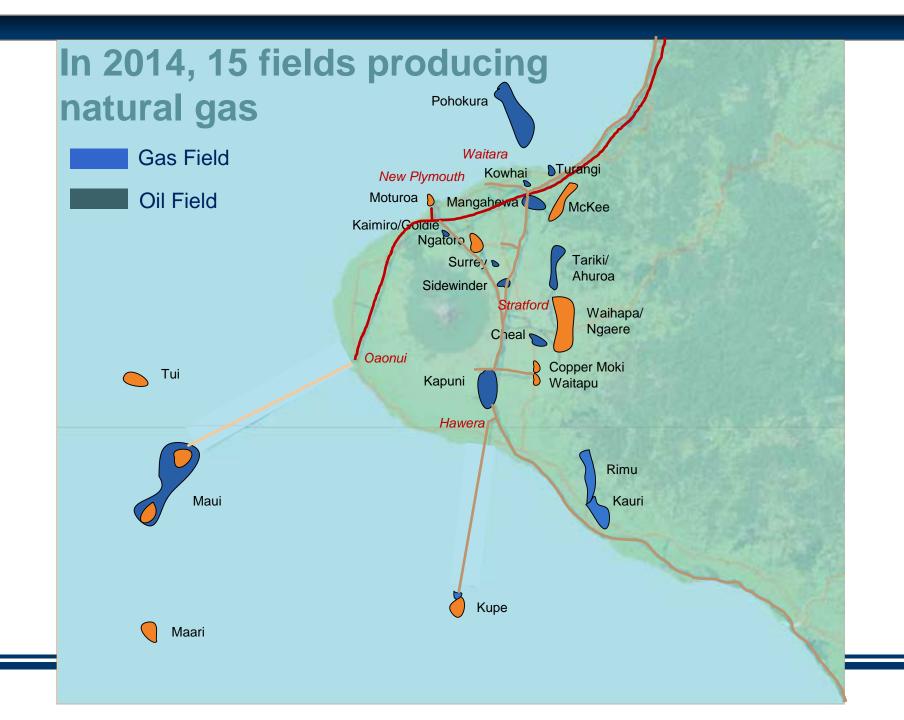
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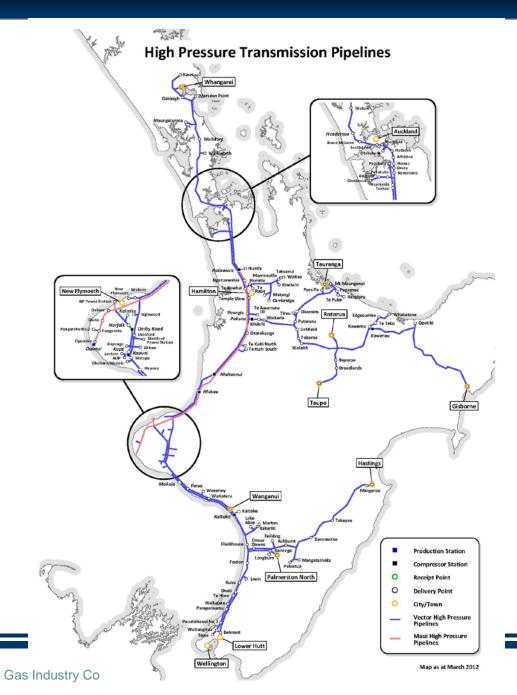
Presentation covers:

- 1. Key features of sector
- 2. Regulatory/policy framework
- 3. Gas Industry Company the 'co-regulatory model'

From 1970, Kapuni and Maui fields opened NZ's North Island to natural gas



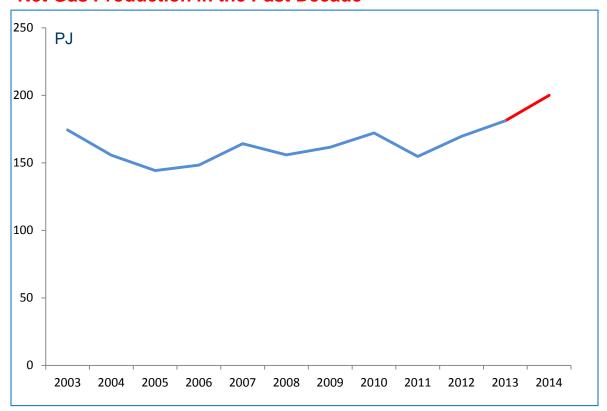




Two privately-owned open access transmission systems service NZs North Island

The NZ market is around 200PJ of gas a year (190 bcf); no export/import

Net Gas Production in the Past Decade

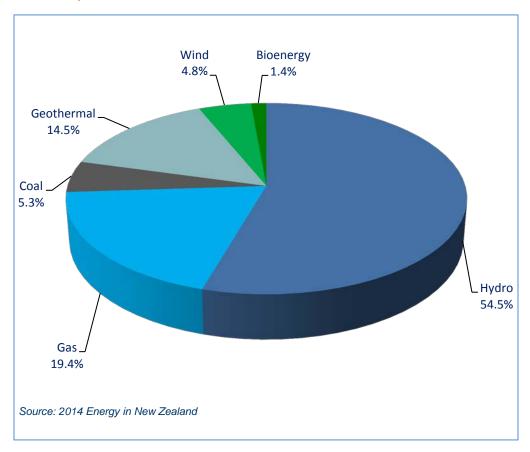


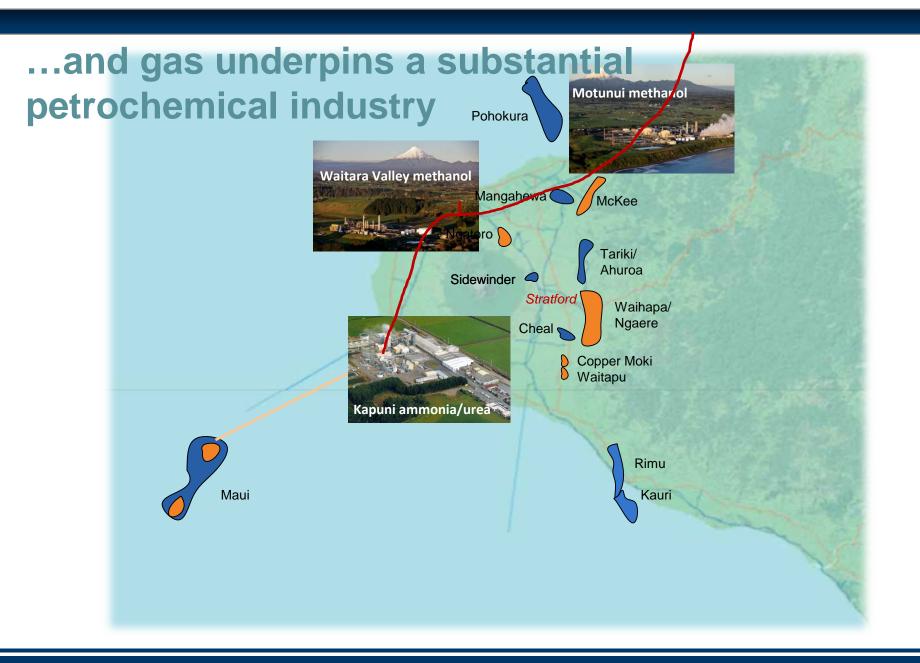
Gas underpins electricity supply security through thermal generation



19% of electricity generation is gas-fired

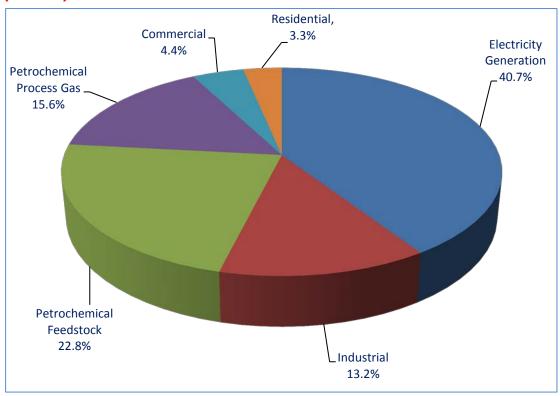
Electricity Generation by Energy Type 2013 (41,876 GWh – 151PJ)





80% of NZ gas is used in electricity generation and petrochemicals - 250,000 households use just 3.3% of gas

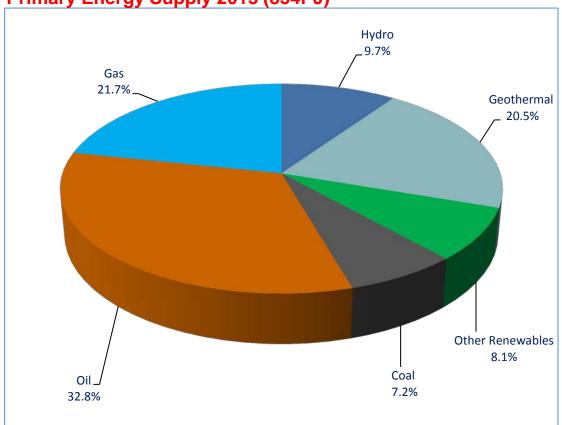
Consumer Gas Use 2013 (174PJ)



Source: 2014 Energy in New Zealand Petrochemical usage accounts for 38.4% of total

Gas provides 21% of NZ's primary energy

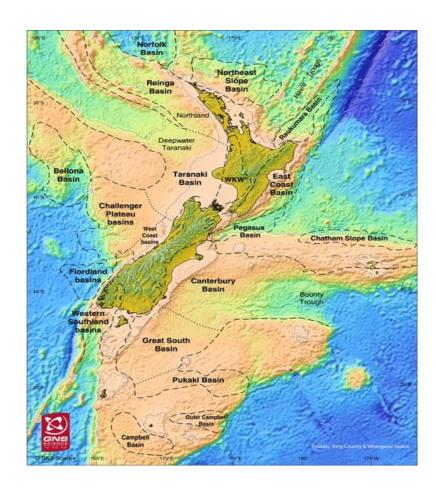
Primary Energy Supply 2013 (854PJ)



Source: 2014 Energy in New Zealand

New Zealand is still under-explored

- NZ has one of the world's biggest Exclusive Economic Zone (EEZ).
- 18 sedimentary basins including the currently sole producing region Taranaki – are considered to be under-explored.
- Government promoting development/investment (Petroleum Action Plan)
- Fraser Institute, Canada, ranks
 New Zealand 20th most attractive
 jurisdiction for oil/gas investment
 worldwide and most attractive in
 the Oceania region.



Regulatory framework for NZ downstream gas sector

NZ may be small, but with that comes virtues of simplicity.....

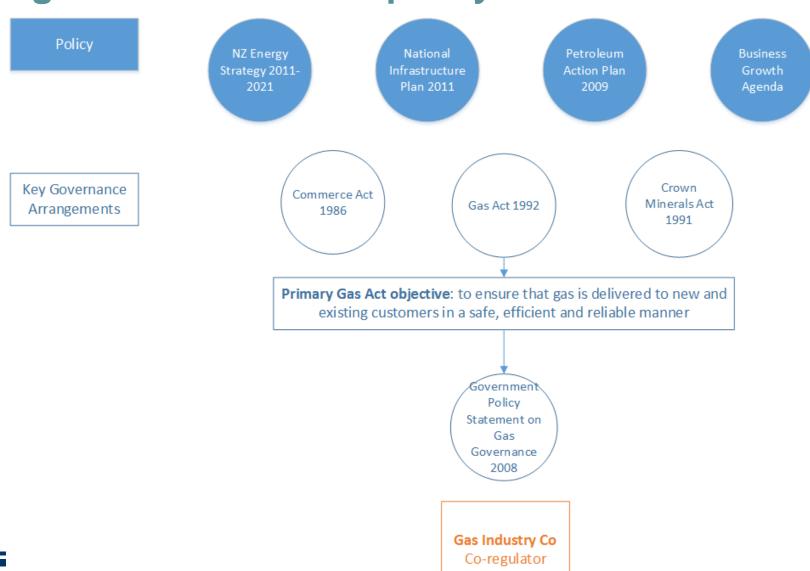
NZ Government policy supports gas sector development

Government policies and legislation designed to:

- Find and develop petroleum resources in a sustainable manner for the benefit of all New Zealanders.
- Ensure resilient infrastructure.
- Regulate returns of natural monopoly activities.
- Ensure gas is delivered in a safe, efficient, reliable and environmentally sustainable manner.
- Protect consumer interests.



Regulation falls out of policy...



Gas Industry Co – the 'co-regulatory model'

- Formed 2004 as a co-regulator of the downstream gas sector under Gas Act 1992
- Government/industry compact:
 - Healthy domestic gas market underpins Government energy policy and upstream investment
 - Industry wanted right-sized regulatory framework for small gas NZ gas industry
 - In return, industry needs to maintain Government confidence that greater intervention not warranted

Gas Industry Co role

- GIC is the 'industry body' under Part 4A Gas Act; Government Policy Statement on Gas Governance 2008
- As 'co-regulator', GIC must:
 - consult
 - consider non-regulatory and regulatory options and
 - obtain Minister's approval for any proposed regulation
- GIC's principal objective is to develop governance arrangements that:

'ensure that gas is delivered to existing and new customers in a safe, efficient, and reliable manner'

- Other objectives:
 - Barriers to competition in the gas industry are minimised
 - Incentives for investment in gas processing facilities, transmission, and distribution are maintained or enhanced
 - Delivered gas costs and prices are subject to sustained downward pressure

Gas Industry Co Governance

- Statutory establishes "industry body" as special purpose company
- Governed by Board of Directors:
 - Independent Chair and majority of Independent Directors
 - Remaining Directors senior industry CEOs
- Shareholders industry participants
- Funding market fees and levy (set in regulations)
- Required to consult on proposed strategy, work programme and funding (published in annual Statement of Intent)
 - High levels of industry support for work programme and costs

Result is a mix of regulatory and non-regulatory arrangements

Rules/regulations establish platform for downstream industry:

- Switching arrangements
- Downstream reconciliation
- Critical contingency management
- Compliance

Result is a mix of regulatory and non-regulatory arrangements

Non-regulatory arrangements can also work well – e.g. "name and shame":

- Gas Retail Contracts Oversight Scheme
- Gas Distribution Contracts Oversight Scheme
- Interconnection Guidelines
- Information Gathering Protocol
- Bridge Commitments (transmission capacity allocation)

The co-regulatory model seems to work...

After 10 years.....

Customer choice/competition

- 98% of consumers have a choice of at least 6 retailers
- Churn has tripled to around 17% / annum
- Switching time down to 7 business days (previously weeks / months)

Efficiency

Annual unaccounted-for gas (UFG) down to 1.1% (nearly halved)

Transparency

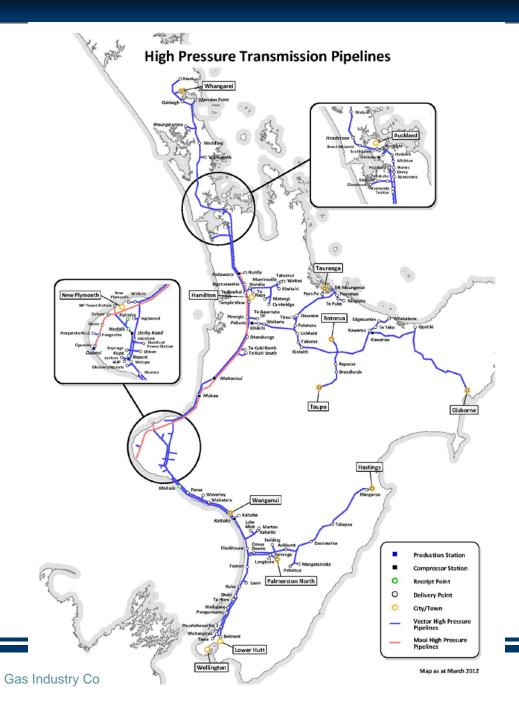
- Customer numbers and volume market shares published
- Switching gains / losses readily available
- Market information routinely reported by media

Consumer voice

 Formal complaints process (Electricity & Gas Complaints Commission)

Compliance/Standards

High level compliance across all rules/regulations



Case Study: gas transmission governance

Case study: gas transmission governance

- Two open access transmission systems governed by:
 - multi-lateral codes (open access/allocation)
 - economic regulation (price/quality regime)
 - technical regulation (to international standards)
- 2009: contractual congestion concerns for key Auckland market
- 2011: peaky demand in Auckland

Case study: gas transmission governance

- In 2010, industry asked GIC to lead a project
- Panel of industry experts met for two years (2011-13):
 - confirmed need to optimise existing pipelines; not invest in more pipelines
 - recommended industry-led "evolutionary convergence" of existing transmission codes rather than regulation
 - Proposed key principles/elements
- GIC has handed the issues to an industry working group
- GIC is developing 'regulatory counterfactual' if group fails to progress

Concluding Comments

- NZ gas market is tiny, but has all key features
- Co-regulatory model seems to be working after 10 years
- Wouldn't fit all markets/jurisdictions
- But there is no single successful model for regulation...
- ...and we need to be open to what works in different circumstances
- Co-regulation speaks to how regulators engage industry/investors successfully