



Stitching Together the NZ Gas Story

New Zealand Downstream Forum, Auckland

6 – 7 March 2012

Steve Bielby, Chief Executive - Gas Industry Co



some contingency

restricting

heating in non-

farmers, hospitals and power stations

by Amelia Wade

Farmers are throwing away \$20 million of milk a day because of a leak which has closed a Maui gas pipeline.

All industrial gas-users in the upper North Island, including hospitals, power stations and universities, have been urged to stop using the fiel.

Fonterra has shot all but two of its plants north of Taupo because they cannot process milk without gas.

Hospitals in Walkato are asking patients to bring in their own pylamas and towels as the linen-cleaning company for all hospitals from the central North Islands upwards moves its oper ations to Hamilton

The pipeline, which links the Mani gas field to the upper North Island, was closed yesterday morning after a serious leak was found in the remote White Cliffs area, north of New Plymouth.



A HOLY

Farmers throwing away \$20 million worth of milk a day.

three of 12 Fonterra pl closed - Te Rapa and Mc in Waikato and Maunga Northland.

Meat processor Affco's plant near Hamilton was crosen

hatter for the Employers and plan worthy, manufactur ors Association, said the as forcing some manushul down operation terday of thing in

capacity, he said.

Vector chief executive Simon McKenzie said the leak appeared to have been the result of a failed weld, and there had been no problems with the Mani tine in it:

farms. Fonterra's min worth around \$30 million a day though affected largers will be

who shipped in gas boltles to slay

open, and market gardeners who

had to maintain the heat in their glass houses, so their crops could

While a backup pipetine

remained open, it was estimated

only about 15 per cent of normal

supplies were getting through

Vector expected to finish " the pipeline tomorrow

cooled to revive

Pithern

meration

affin

Were

and milk supplies start to run low

Clinical areas Beer drinkers hit by Maui leak







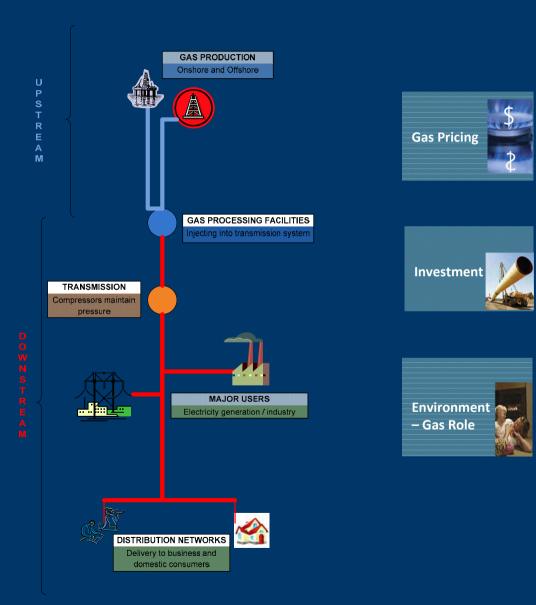
Maui Pipeline Outage - Lessons

- Consumers suffered substantial loss
- Pipeline resilient (1 in 34 year event)
- The 'decibel rating preparedness test'
- Critical contingency system provides response framework
- Consumer contingency planning vital
- Overall: We value a NZ with robust/reliable gas supply

is Industry Co

Stitching together the New Zealand Gas Story





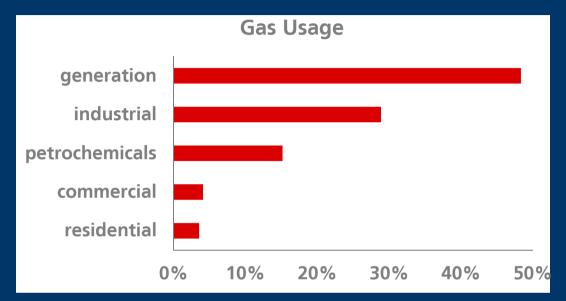
Stitching together the NZ Gas Story

- Where we are up to
- Key issues for the industry

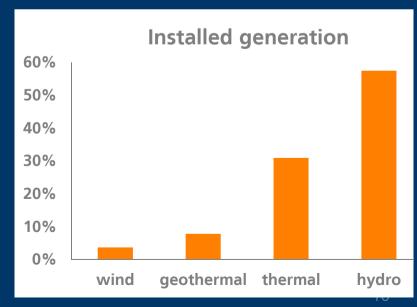
NZ Gas Story 2005-10: the trends are good

- Net gas production
- Remaining gas reserves
- Wells drilled 1
- Petroleum mining licence expenditure 1
- Producing fields (all Taranaki)
- Gas consumers 1
- Total transmission pipeline (km)
- Total distribution networks

NZ Gas Story 2005-10: the trends are good



- 7 or more retailers at 91% of gas gates
- 16% p.a. customer switching (more under 'What's My Number')



Gas market requires fit for purpose arrangements

Electricity



Gas



LPG

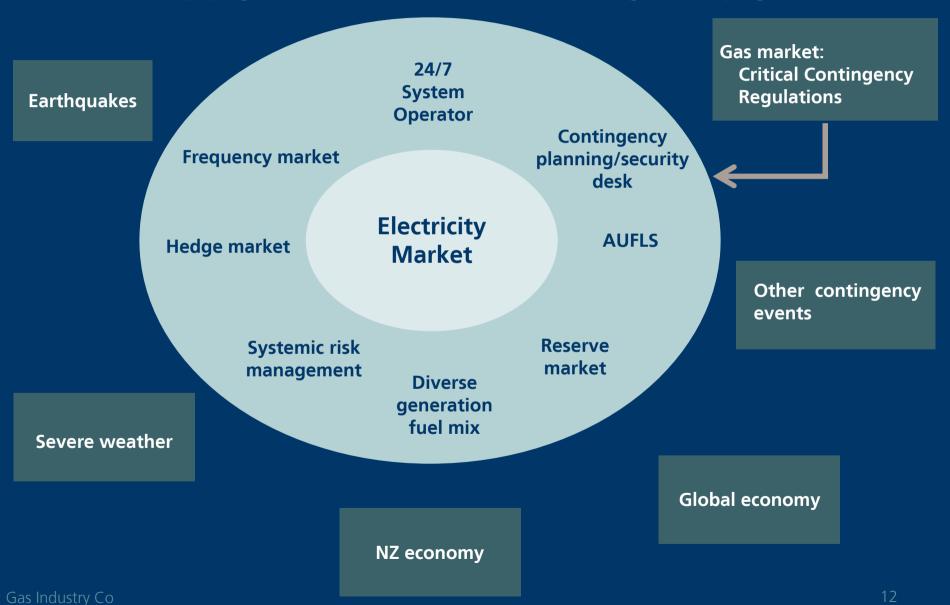


- Essential energy
- 1,974,000 consumers
- Sophisticated wholesale market
- NZ wide

- Optional energy
- 255,000 consumers
- Multiple fields
- Domestic production
- Bilateral wholesale market
- North Island only

- Optional energy
- ≈100,000 bulk/ domestic consumers
- 10,000 vehicles
- 9kg bottle users countless!
- Domestic/import capability
- NZ wide

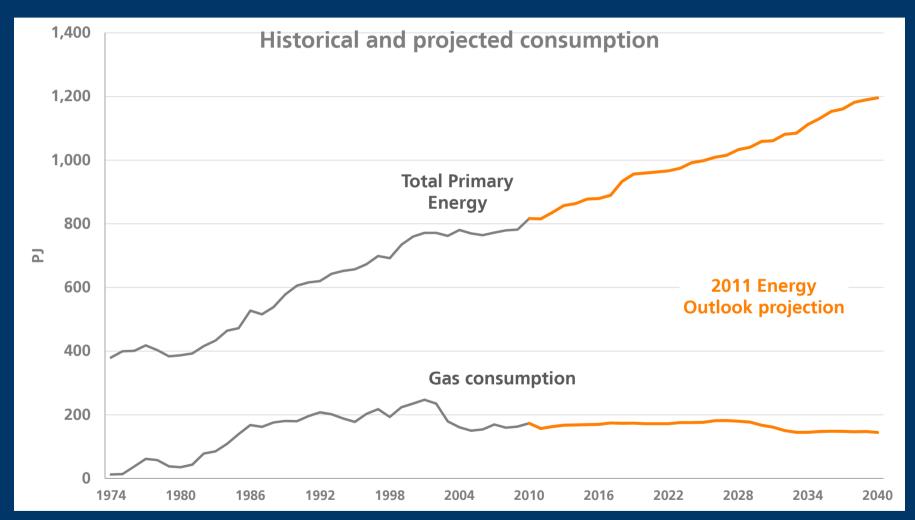
Gas supply is critical to electricity supply



Gas is growing internationally

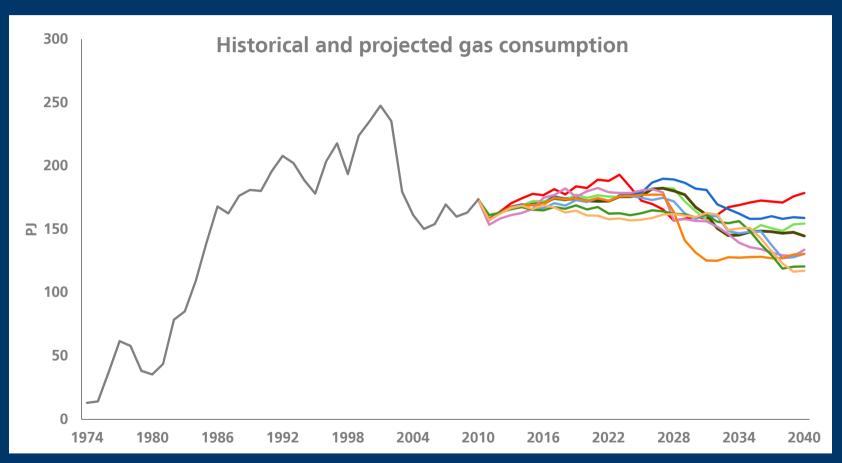
- Energy demand growth underpins global economic growth and prosperity goals
- Internationalisation of energy markets
- Carbon futures 'golden age of gas' ??
- Sustainability climate change drivers; 'world in 2050'
- Environmental management concerns grow

Gas is a core part of NZ's energy future



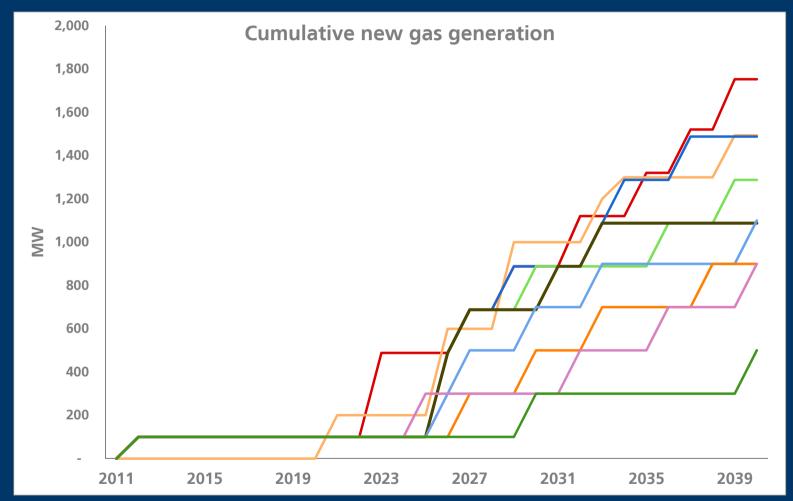
Source: MED Energy Data File 2011; MED Energy Outlook 2011

Energy Outlook gas consumption scenarios range from 118 PJ to 180 PJ in 2040



Source: MED Energy Data File 2011; MED Energy Outlook 2011

On all scenarios, NZ will see more gas-fired generation



Source: MED Energy Outlook 2011

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What will shape NZ's gas future?

- Big gas or little gas?
- Conventional and unconventional?
- South Island and North Island?
- Domestic or international?
- Government's desirable long-term future:

'Significant discoveries of oil and gas have boosted NZ's foreign earnings and domestic gas supplies.'



Key issues

- Gas retail
- Infrastructure

The Gas Story for households is losing focus

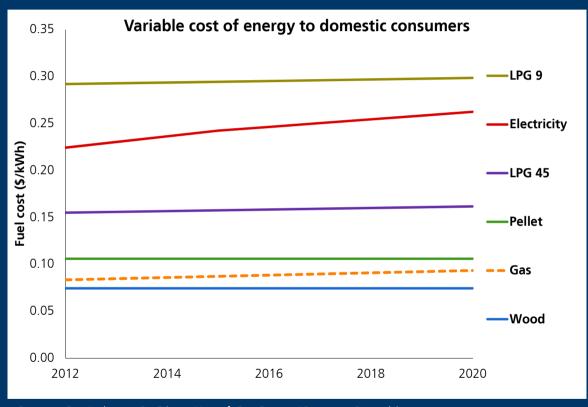
- Connections and pipes growing
- Volumes falling
- Multi-fuel retailers not marketing gas?

EECA – Residential heater installations

Heater type	Installs	Estimated total grant
Heat pump	19,021	\$16.5 m
Wood burner	4,304	\$3.7 m
Pellet burner	491	\$0.4 m
Flued gas heater	169	\$0.1 m
Total	23,985	\$20.8 m

Warm Up New Zealand: Heat Smart. Pro-rata heater retrofits 01 Jul 2009 to 30 Jun 2011

Gas is a good choice for householders and for New Zealand



- High efficiency
- Lower carbon footprint
- 'Clean burning'
- 'Warm homes'

 Issues: convenience, connection costs, fixed charges

Source: Gas Industry Co Direct Use of Gas Report/Concept Consulting

All over the electricity side of the ship?



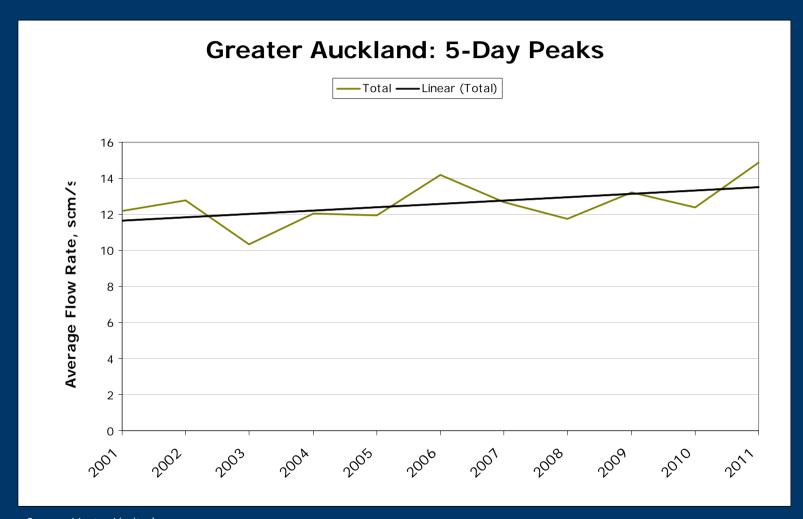
Key issues

- Gas retail
- <u>Infrastructure</u>

We need to deal with gas transmission congestion

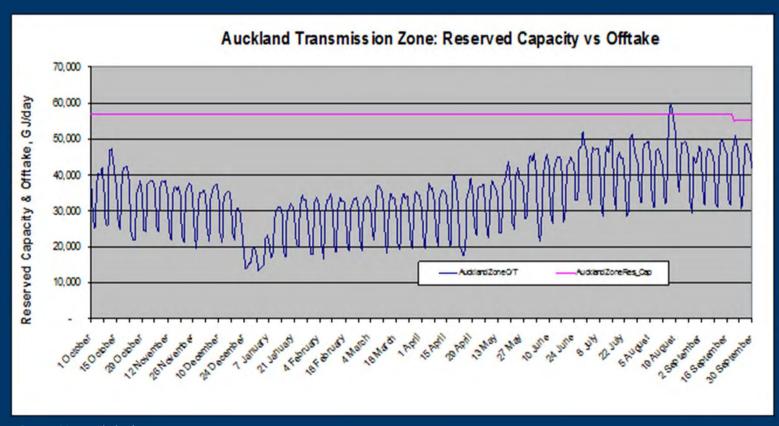
- Gas supply is important for NZ/Auckland economy
- Good news the pipes are getting full
- Bad news the pipes are getting full
- For current gas year:
 - All firm capacity requests granted (with 3% spare)
 - No queues at gate stations
 - Power stations using less of their 60% share of firm capacity

Auckland peak demand is growing...



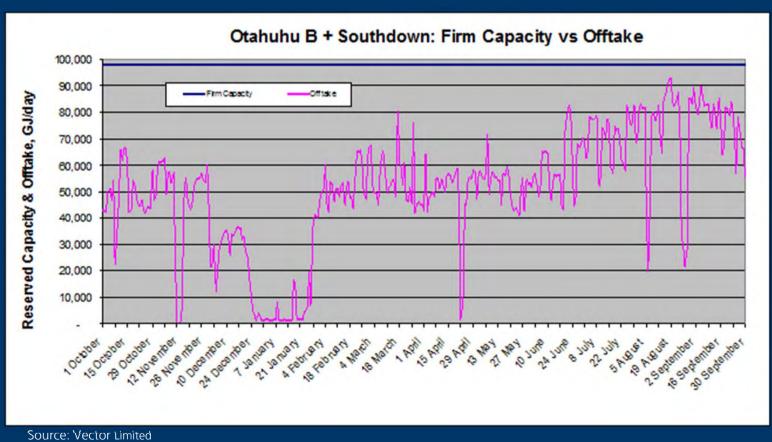
Source: Vector Limited

...but there is unused capacity at other times



Source: Vector Limited

Auckland power stations are using less capacity

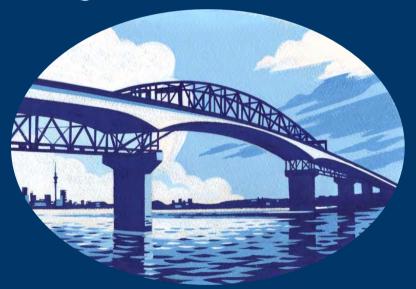


Efficient use of existing pipes is key

- Existing arrangements assumed no congestion (eg 'grandfathering rights')
- Scope for more efficient use of existing pipelines
- Demand insufficient to underwrite big new capacity
- Develop incentives/signals for future
- Information key:
 - Vector North Pipeline System capacity information and determination
 - First NZ detailed gas supply/demand study 15 year term; demand side key

Bridge Commitments are attacking the immediate issues

- Incumbents offering up capacity
- Power station capacity being freed up
- Capacity 'dating service' coming on line



There's much more going on...

- Reconciliation
- Switching
- Balancing
- Retail contracts
- Distribution contracts
- Private pipelines
- Wholesale market

What needs to be done to provide for the future?

- Provide for range of (lumpy) investments/outcomes
- Quality information
- 'Fit for purpose' systems
- What gives ongoing investment confidence?

Stitched together, the NZ Gas Story remains strong

- Gas remains an important long term contributor to New Zealand economy – through electricity generation, business, homes
- Government leading from upstream
- Participant confidence key, especially investor confidence
- Gas Industry Co strategy:

'Optimise the Contribution of Gas to NZ'

