

## Angela Ogier

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**From:** Margie McCrone <Margie.McCrone@genesisenergy.co.nz>  
**Sent:** Friday, 27 April 2018 7:40 AM  
**To:** Angela Ogier  
**Cc:** Duncan Jared  
**Subject:** Response to GTAC memo on next steps

Hi Angela

Please find below Genesis Energy's response to the six questions posed by First Gas in its memo on GTAC next steps. Feel free to give either Duncan or myself a call if you have any questions at all.

*Q1: Do you agree with this summary and proposal to initiate topic-based workshops?*

Yes. Topic-based workshops run by an independent facilitator should introduce good discipline into the process. We agree that matters should either be resolved at each workshop, or at least, possible options scoped for resolution that are clearly recorded in the workshop minutes. We appreciate First Gas' intention to consult progressively on the issues raised at workshops as per the figure provided on page 3. We recommend First Gas publishes the drafting changes it incorporates into the GTAC progressively too.

*Q2: Do you think that focusing on the highest priority topics will position the GTAC for resubmission to the GIC?*

Yes. We agree the focus should be on commonly-held issues and based on the shared interests of stakeholders. The independent facilitator should have a mandate to redirect conversation about matters outside this scope to keep the process on track. We recommend that pricing is a 'must have' topic given the GIC said this has the largest influence on the overall decision as to whether the GTAC is approved or not.

*Q3: Do you agree with the list of possible topics? Are any missing that you think might be widely supported?*

We recommend the addition of overrun/underrun tolerances under the pricing section.

*Q4: In order of priority, what are your top 3 topics for discussion at future GTAC workshops?*

1. Pricing
2. Intra-day pipeline flexibility (HDQ/DDQ)
3. Linepack management

*Q5: Are there any other documents that need to be produced prior to submission of the revised GTAC?*

No.

*Q6: Is the proposed timeframe realistic? Do you have any suggestions to improve the chances of meeting this timeframe?*

Yes, provided all stakeholders commit to improving the way we work together as per the memo. We agree the timeline should be indicative only and the process should dictate timeframes, while appreciating a balance must be struck with maintaining momentum.

Cheers,  
Margie.



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